

Mustard Seed – Investment Principal

10 Finsbury Square, London, EC2A 1AF

Company Description:

Mustard Seed is an early stage impact venture capital firm that invests in highly innovative companies seeking to solve some of the world's biggest social and environmental challenges. The firm's investments include: What3Words, a geolocation tool for the 4bn unaddressed, Winnow, a technology company that seeks to reduce the \$1 trillion of food wasted globally, and mush, creating hyperlocal communities of new parents.

Role Overview:

The Investment Principal is responsible for managing and executing the investment process, ranging from origination of new investment opportunities, due diligence, preparation of investment memos for the investment committee and execution of legal processes and documentation.

Investment Responsibilities:

- Manage investment process, including: individual cultivation of venture flow, investment screening, due diligence, presentation of investment cases to the investment committee and legal execution of investments
- The Principal is expected to lead and 'champion' new opportunities through this investment process. The Principal is also expected to provide and further develop a differentiated channel for new impact ventures, as well as a differentiated perspective on potential investments.
- The Principal will sit on the investment committee and is expected to actively contribute to all investment discussions.

Portfolio Management Responsibilities:

- Oversee and implement Mustard Seed's 'growth' process in supporting portfolio companies, ranging from commercial introductions, strategy, fundraising, and talent acquisition
- Potentially represent Mustard Seed on portfolio company boards as Investment Director, with regular engagement with management and other board members

Required Skills & Experience:

- 3+ years track record of direct investment experience in early-stage venture, including demonstrable examples of origination, due diligence and execution of investments. Principal is expected to demonstrate familiarity and expertise in negotiating and executing legal proceedings for early-stage investments
- 2+ years managing portfolio companies post-investment, entailing active engagement and commercial support of companies
- High proficiency in Excel (particularly financial modelling) and PowerPoint

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